



## Corporate Fact Sheet

**Corporate Headquarters**

25 Frontage Road  
Andover, MA 01810-5499  
U.S.A.  
90,000 sq. ft.  
Customer Service:  
Tel: (978) 470-2900 or 1-800-735-6200  
Fax: (978) 475-6715

**Manufacturing Facility**

400 Federal Street  
Andover, MA 01810-5499  
230,000 sq. ft.

**Web Site**

[www.vicorpower.com](http://www.vicorpower.com)

**Ship To Address**

400 Federal Street  
Andover, MA 01810-5499

**Bill To Address**

25 Frontage Road  
Andover, MA 01810-5499

**Remit To Address**

Vicor Corporation  
P.O. Box 4628  
Boston, MA 02212-4628



## **Business Information:**

D & B Number	050635986
SIC Number	3679
Federal ID	04-2742817
NASDAQ Symbol	VICR
NAICS#	335999
ECCN	EAR99
Cage Code	67131
Ownership	Public
Company Founded	1981
State of Incorporation	Delaware
Business Type	Manufacturer
Business Classification	Large Business

**Total Number of Employees** 1,024 (as of June 30, 2018):

Full-time	972
Part-time	52

## **Key Facts:**

**Headquarters** Andover, MA, USA

**Additional Locations** Santa Clara, CA; Lombard, IL; Lincoln, RI; Cedar Park (Austin), TX; Milwaukie (Portland), OR; Manchester, NH; Munich, Germany; Camberley, UK; Milan, Italy; Beijing, China; Hong Kong, China; Shanghai, China; Shenzhen, China; Tokyo, Japan; Bangalore, India; Seoul, Korea; Taipei, Taiwan

**Products**

Modular power components and power systems for converting, regulating and controlling electric current.

**Customers**

The applications in which our products are used are in the higher-performance, higher-power segments of the power systems markets. Our products are sold worldwide to customers ranging from smaller, independent manufacturers of highly specialized electronic devices to original equipment manufacturers (OEMs) and their contract manufacturers. Industries served include aerospace and aviation; defense electronics; enterprise and high performance computing (including large scale datacenters and supercomputers); industrial automation; instrumentation and test equipment; medical diagnostics; telecommunications and network equipment and infrastructure; transportation infrastructure; and vehicles (including autonomous driving and electric and hybrid electric vehicles).

**Manufacturing**

Power components are manufactured using highly automated processes in Vicor's ISO 9001:2015 registered facilities in Andover, MA.

**Customer Support**

Vicor serves its customers through several sales channels: a direct sales force; a network of independent sales representative organizations in North America and South America; independent, authorized non-stocking distributors in Europe and Asia; and three authorized stocking distributors worldwide. Field Applications Engineers, who are



located in all of our offices, provide direct technical sales support worldwide by reviewing new applications and technical matters with our channel partners in support of existing and potential customers. Vicor's Customer Service staff works to insure that each customer receives a rapid and professional response for each business transaction.

**Calibration**

Computerized calibration system for Inspection, Measuring and Test Equipment, in accordance with ISO 9001: 2015, which includes National Institute of Standard and Technology (NIST) traceable documented calibration control standards. All calibrated instruments have labels attached indicating gage ID number, date of last calibration, calibration technician identification and next calibration due date.

**Net Revenues for the years ended December 31 (000's):**

2017	\$227,830
2016	\$200,280
2015	\$220,194
2014	\$225,731
2013	\$199,160

**Number of Shifts**

BBU:	2 shifts/5 days per week (plus partial 3 <sup>rd</sup> shift)
VI Chip:	3 shifts/5 days per week

**Quality System**

Quality Manual: Copy is available upon request



Quality System Certification: ISO 9001: 2015  
Certificate Registration Number: 951 00 0665  
Date Issued: November 8, 2017  
This certificate is valid until: November 30, 2020  
Registrar: TUV SUD America Incorporated

### **Trade References**

Datatronics  
28151 Highway 74  
Menifee, CA 92585  
Attn: Karen Fiori  
E-mail: [kfiori@datatronics.com](mailto:kfiori@datatronics.com)  
Phone: 951-928-7700 x710

Arrow Electronics, Inc.  
4 Technology Drive  
Peabody, MA 01960  
Phone: 978-538-8642

Lord Corporation  
2000 W. Grandview Blvd.  
P.O. Box 10038  
Erie, PA 16514-00378  
Attn: Charles (Chip) Lafayette  
Phone: 919-342-4241

Avnet Electronics  
400 Riverpark Drive  
Suite 300  
North Reading, MA 01864  
Attn: Cheryl Robinson  
Phone: 978-898-4212

EIS, Inc.  
2018 Powers Ferry Road  
Suite 500  
Atlanta, GA 06412  
Attn: Steve LaFalce  
[slafalce@eis-inc.com](mailto:slafalce@eis-inc.com)  
Phone: 678-255-3662  
Fax: 678-424-3342

Stanley Supply Services  
335 Willow Street  
North Andover, MA 01845  
Attn: Tina Forester, Credit Dept.  
Phone: 978-974-1206  
Fax: 866-899-0404



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# CERTIFICATE

The Certification Body of  
TÜV SÜD AMERICA INC.

hereby certifies that

**VICOR Corporation**  
25 Frontage Rd  
Andover, MA 01810 USA  
(see page 2 for additional locations)

has implemented a Quality Management System  
in accordance with:

## ISO 9001:2015

The scope of this Quality Management System includes:

**Design, Development, Sales, Manufacture and Marketing of High-Density Modular Power System Components, Complete Power Systems to Power Contemporary Electronic Circuits, and Power Management Solutions Including High Performance Analog and Mixed Signal Technologies**

Certificate Expiry Date: November 30, 2020

Certificate Registration No: 951 00 0665

Effective Date: November 8, 2017



*Mark Alpert*  
Mark Alpert  
Vice President, Business Assurance



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# CERTIFICATE

**VICOR Corporation**  
25 Frontage Rd  
Andover, MA 01810 USA

Scope – Design, Development, Sales, Manufacture and Marketing of High-Density Modular Power System Components, Complete Power Systems to Power Contemporary Electronic Circuits, and Power Management Solutions including High Performance Analog and Mixed Signal Technologies

Processes – Sales, Customer Service, Design and Development

**VICOR Corporation**  
400 Federal Street  
Andover, MA 01810 USA

Scope – Manufacture of High-Density Modular Power System Components and Complete Power Systems to Power Contemporary Electronic Circuits

Processes – Manufacturing, Shipping, Warehouse, Product Support

**VICOR Corporation**  
1 Albion Road  
Lincoln, RI 02865 USA

Scope – Design and Manufacture of Power Management Solutions including High Performance Analog and Mixed Signal Technologies

Processes – Production, Purchasing, Shipping, Inventory Management

Certificate Expiry Date: November 30, 2020

Certificate Registration No: 951 00 0665

Effective Date: November 8, 2017



  
Mark Alpert  
Vice President, Business Assurance



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