



April 17, 2006

WESTCOR AND THE ROHS DIRECTIVE UPDATE ON MODEL NUMBER

LISTENING TO CUSTOMER NEEDS

Westcor has been receiving increasing orders for RoHS compliant product since the start of 2006 and a common requirement has emerged.

Customers need to be able to easily prove end product compliance in case of an audit, and our original proposal of maintaining existing model numbers for top level supplies and ConverterPACs while using date code cutovers is not workable in their documentation systems.

We have revised our approach to make this compliance task easier.

- **RoHS Compliant model numbers and ConverterPACs WILL require new part numbers**
- **Existing model #'s and ConverterPACS can still be ordered, but RoHS compliance will NOT be certified**
- **For existing model #'s compliant version will add a "G"**
 - Example: PS2-02-674 becomes PS2-02-674-G
- **Compliant ConverterPACs will have a leading G in the part number**
 - Example: M5V/40AD becomes GM5V/40AD

CONVERSION TIMEFRAME

Activity	Jan 06	Feb 06	QII 06	QIII 06	QIV 06
Product Chassis Conversion		→			
Compliant product available by request			←→		
All products available compliant					→



EARLY COMPLIANCE REQUIREMENTS

Some customers such as European distributors may require compliance for their shipments prior to the July deadline. Westcor will start shipping some compliant product in April 06. Please specify your need for early compliance when placing your orders.

CUSTOMER MODEL NUMBERS AND CONVERTERPAC PART NUMBERS

If a customer does want their model number to be changed as a result of compliance, please contact Customer Service @ 800-735-6200.

HOW CAN I TELL IF MY PRODUCT IS COMPLIANT?

All RoHS compliant AC-DC products shipped from Westcor will have an icon on the product label denoting RoHS compliance. Individual ConverterPAC assemblies will have "RoHS Compliant" stamped on their heat sink. In addition, a Certificate of Compliance to RoHS will be included with the packing list that accompanies each shipment, and each individual supply box will have the RoHS mark on the box label.

RETURN AND REPAIR HANDLING

All RoHS compliant product returned for repair or rework will still be compliant after the work is completed. Non-RoHS compliant material returned for repair will be repaired and retested as normal, but will not be RoHS compliant after repair. Due to the nature of the changes in the product, Westcor will not convert existing product to RoHS compliance.